

Wholesale Price List

Spring and Fall 1960

FLICKINGER'S NURSERY

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U. S. Department of Agriculture

SAGAMORE, PA.

Phone
Rural Valley
SUNset 3-4068

Growers of
Quality Evergreen
Seedlings and
Transplants

To Our Customers:

We wish to thank our many customers and friends for the splendid business given us the past seasons, and we hope to have the pleasure of serving you in the future.

Our new list contains many species and varieties that are suitable for Christmas and reforestation production. Our seeds are carefully chosen from America's and Europe's finest forests, giving you hardy, high quality stock at a very economical price. Only our large production makes our thrifty prices possible.

If any problems arise over the coming year please feel free to write us. We will be more than happy to help you.

We are looking forward, with confidence, in having the opportunity of serving your evergreen planting needs for the coming season.

Cordially yours,
Flickingers' Nursery
Sagamore, Pa.
Phone: Rural Valley
Sunset 3-4068

*"FLICKINGERS' SEEDLINGS
WHEN YOU INTEND TO PLANT
THE VERY BEST."*

**PLANT TODAY FOR TOMORROW'S
FUTURE!**

KEEP AMERICA GREEN

Wholesale Price List of Seedlings And Transplants

Scotch Pine

Scotch Pine is the most popular and suitable tree for the Christmas market. Its popularity has increased each year, with growers, as it responds well to shearing, producing a beautifully uniform and compact tree. In well managed plantations high percentage cuts are the rule. The future looks bright as markets are increasing each year.

The needles are dark green to bluish green, two in each cluster, ranging from $1\frac{1}{2}$ " to 3" long. It has the largest range of soil and climate adaptivity of any of our popular evergreens.

Most of our seeds are imported directly, by us, from Europe's finest forests. This insures you of the highest quality parentage. All of the varieties that we list are desirable from a color-holding standpoint.

The varieties that we are listing this year are as follows: Austrian Hill, Domestic (Lake States), French, New York Riga, Denmark, Spanish, Italian and Special Strain. These trees are of a deep green color and are of medium needle length. All two and three year stock are root pruned to produce a more fibrous root system insuring a better rate of survival.

Our Special Strain has won many friends over the years. It has the shortest needle length of any of the pines that we offer. The color is bluish green which it holds all winter long. Many well shaped buds produce a very full tree, which lessens shearing. Slow, thrifty growth. A planting of this strain is now at the Ohio Experimental Station, Wooster, Ohio. It has received their highest award for color. We have them in Christmas tree size for your inspection.



SCOTCH PINE

SCOTCH PINE—Austrian Hill Strain

			Per	Per
			100	1000
2 yr. Seedlings	2-0	4- 8"	\$3.00	\$20.00
2 yr. Seedlings	2-0	2- 4"	1.50	8.00
3 yr. Seedlings	3-0	10-16"	5.00	30.00
4 yr. Seedlings	4-0	20-30"	6.00	35.00

SCOTCH PINE—Domestic (Lake States)

2 yr. Seedlings	2-0	4- 8"	3.00	20.00
3 yr. Seedlings	3-0	12-16"	5.00	30.00

SCOTCH PINE—French Strain

2 yr. Seedlings	2-0	4- 8"	3.00	20.00
3 yr. Seedlings	3-0	10-16"	5.00	30.00

SCOTCH PINE—New York Riga Strain

2 yr. Seedlings	2-0	4- 8"	3.00	20.00
3 yr. Seedlings	3-0	12-16"	5.00	30.00

SCOTCH PINE—Spanish Strain

2 yr. Seedlings	2-0	4- 8"	4.00	25.00
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SCOTCH PINE—Italian Strain

			Per	Per
			100	1000
3 yr. Seedlings	3-0	10-16"	5.00	30.00
4 yr. Seedlings	4-0	20-30"	6.00	35.00

SCOTCH PINE—Special Blue Green Strain

2 yr. Seedlings	2-0	4- 6"	5.00	30.00
2 yr. Seedlings	2-0	2- 4"	2.00	12.50
3 yr. Seedlings	3-0	8-14"	6.00	35.00

AUSTRIAN PINE—Lower Alpine Strain

Beautiful, dark green, long needled Christmas, Ornamental and Shelterbelt tree.

2 yr. Seedlings	2-0	4- 6"	\$3.00	\$20.00
3 yr. Seedlings	3-0	8-12"	5.00	30.00
4 yr. Seedlings	4-0	12-18"	6.00	35.00



AUSTRIAN PINE

AMERICAN RED PINE

	Per	Per
	100	1000

Very desirable Christmas and timber tree; also for ornamentals and windbreaks.

2 yr. Seedlings	2-0	2- 4"	3.00	20.00
4 yr. Transplants	2-2	6-10"	8.00	60.00

WHITE PINE

Soft bluish green needles. Desirable for Christmas, Ornamental and timber trees.

2 yr. Seedlings	2-0	3- 5"	3.00	20.00
3 yr. Seedlings	3-0	6-10"	5.00	30.00
4 yr. Transplants	2-2	6-10"	8.00	60.00

NORWAY SPRUCE

Fast growing, short needled tree in high demand for Christmas and ornamental use. Straight stems and deep green color.

2 yr. Seedlings	2-0	4- 8"	4.00	25.00
2 yr. Seedlings	2-0	2- 4"	2.00	12.50
3 yr. Seedlings	3-0	7-14"	6.00	35.00
4 yr. Transplants	2-2	8-12"	8.00	60.00



NORWAY SPRUCE

WHITE SPRUCE

	Per 100	Per 1000
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Similar to Norway but a slower rate of growth. Short bluish green needles and compactness are characteristic. Survives drier sites than Norway.

3 yr. Seedlings	3-0	6-12"	6.00	35.00
4 yr. Transplants	2-2	6-10"	8.00	60.00

BLUE SPRUCE

One of the finest trees for ornamental and Christmas tree use. Our stock is from hand picked blue trees in Colorado.

2 yr. Seedlings	2-0	4- 6"	4.00	25.00
3 yr. Seedlings	3-0	5-10"	6.00	40.00
4 yr. Transplants	2-2	5-10"	8.00	70.00



BLUE SPRUCE

SAGAMORE, PENNA.

FLICKINGERS' NURSERY

BLACK HILLS SPRUCE

Very compact. No shearing. Excellent ornamental and Christmas tree.

			Per	Per
			100	1000
2 yr. Seedlings	2-0	4- 6"	4.00	25.00
2 yr. Seedlings	2-0	2- 4"	2.00	12.50

DOUGLAS FIR—Colorado Blue Strain

Soft bluish green foliage. Superior ornamental and Christmas tree. Retains needles well. Hardest strain.

2 yr Seedlings	2-0	4- 7"	5.00	30.00
4 yr. Transplants	2-2	4- 8"	8.00	60.00

JUNIPER VIRGINIANA—Red Cedar - Platte River

1 yr	1-0	4- 6"	2.50	18.00
3 yr.	3-0	8-16"	6.00	40.00

AMERICAN ARBORVITAE

Popular for Hedges or Ornamental

2 yr. Seedlings	2-0	2- 4"	3.00	20.00
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Junior Ornamentals

All of our Junior Ornamentals are field grown, twice transplanted, root pruned and sheared at least twice. This is quality stock costing many times less than it will be worth in a few years.

JAPANESE YEW

Deep rich green foliage. Grows well in either sun or shade. Considered by most the best ornamental plant for foundations.

Cuspidata, spreading	12-16"	1.00
Hicks, upright	12-16"	1.00

GLOBE ARBORVITAE

Small round, globe shaped ornamental, where low growth is desirable.

Woodard — Dark green, heavy, bushy with spread of	10-12"	1.00
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AMERICAN ARBORVITAE

Popluar upright for corners of foundation plantings and hedges.

30-36"	1.00
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RHODODENDRON—(Maximum — Native)

Prefers shade or partial sunlight. Beautiful pink flowers in early summer.

	Each
15-25"	1.50

CANADIAN HEMLOCK

Lacy, graceful growing habit. Can be planted in sun or shade. Makes excellent hedges as it can be sheared to any shape and kept small for many years. Also good for windbreaks or corners of foundation plantings.

	Each
18-24"	1.25

IRISH JUNIPER

Narrow, upright growing habit. Used in foundation and cemetery plantings.

	Each
24-30"	1.00

NORWAY SPRUCE

Most rapid growing spruce. Very hardy. Makes specimen or evergreen hedge.

24-30"	1.00
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EVERGREEN SPECIAL

25 Transplanted evergreen trees. Four years old 2-2". Postpaid at planting time for only \$5.00

5 Norway Spruce	8-12"
5 Austrian Pine	8-12"
5 Blue Spruce	6-10"
5 Scotch Pine	8-14"
5 Red Pine	6-10"

AMERICAN ARBORVITAE (B & B)

3-4' Finished. Large quantities available.

PLANTATION GROWN CHRISTMAS TREES IN SEASON

SAGAMORE, PENNA.

**Flowering Shrubs
And
Shade Trees**

WHITE FLOWERING DOGWOOD

Beautiful small tree with white-petaled flowers early in the spring. Red berried in the fall.

4- 5' 2.00

WHITE BIRCH

One of the most beautiful shade trees. When mature the bark is white and leaves are a fine light green. Plant from 2 to 4 in one location to form a clump. These plants have heavy trunks with breaks developing on some.

20-30" 1.00

PIN OAK

One of the better known shade trees. A rapid grower. Fine, deeply cut leaves that turn beautiful colors in autumn.

20-30" .75

NORWAY MAPLE

Used in street plantings or lawn specimens where dense shade is desired. Leaves are a rich green.

30-36" 1.00
3½- 5" 1.50

FLOWERING CRAB — ALMEY

New introduction. Most beautiful flowering crab in America. The tree is upright, vigorous and hardy. Almey blooms young, producing a multitude of fiery, crimson flowers. Most trees will bloom this year!

2½-3' 1.50

FORSYTHIA — GOLDEN BELLE

This shrub is one of the most beautiful of the early flowering shrubs, covered with golden, yellow flowers from top to bottom in the most profuse manner.

3-3½' .90

ROSES

Our Roses are sprayed and fertilized regularly, insuring you of plants that will readily grow and be free blooming even in the first year. All of our Roses are hardy, each having survived two winters unprotected. They are budded on special hardy disease resistant, fiberous rooted, multiflora understock which is most satisfactory in Northern climates. All varieties listed below are high rated by the American Rose Society. With each order a *Rose Growing Guide* is supplied. NOTE—All Roses are *guaranteed* to grow —any stock which does not will be replaced free of charge the following spring. All requests for replacements must be made by August 1, 1960.

HYBRID TEAS

Red	Yellow
Etoile de Hollande	Eclipse
Crimson Glory	Mrs. P. S. duPont
Pink	White
Pink Radiance	Wh. American Beauty
Doctor	Frau Karl Druschki
Blends	
President Herbert Hoover	
Countess Vandall	..

FLORIBUNDAS

Betty Prior	Fragrant, opens red and turns pink
Floradora	Double, orange-scarlet-red blooms
Frensham	Vigorous, semi-double, deep crimson

CLIMBERS

City of York	Semi-double, fragrant white		
Climbing DuPont	Double bright yellow blooms		
Climbing Blaze	Recurrent bloomer of scarlet crimson	Per 5	
		Each	Each
All Roses are priced as follows:			\$1.25 \$1.10

SAGAMORE, PENNA.

PLANTING GUIDE

CARE OF STOCK ON ARRIVAL

If trees are to be planted within a day or two they may remain in the containers they arrive in, although they must be watered and kept out of the sun or drying wind. If planting is to be delayed longer they must be heeled in. This is done by taking the trees out of the container, dipping their roots in water, selecting a sheltered spot away from sun and wind, digging a trench 6 to 8 inches deep—in a V shape with about 45 degree angle, cover the roots of the trees with moist soil and keep well watered until planted in the field.

KINDS OF PLANT

At the present time Scotch Pine is in largest demand, and all indications point to the fact that it will continue to be the biggest seller in the future. At present it is reported by Federal Crop Reporting that 75% of plantation trees sold for Christmas use are Scotch Pine. In addition to Scotch most growers like to have some Austrian and White Pine in their plantations, as they are in good demand in smaller quantities. The parts of your plantation that are moist and has a heavier soil is highly advisable to plant spruce. Norway has long been a favorite as it is the fastest growing spruce and requires little or no shearing. In the last few years a close relative, White Spruce, has been catching up. White Spruce grows well in the same type of site and much better on drier soils. It is slower growing, more compact than Norway, and has a beautiful bluish cast in the fall.

Among the firs, Douglas seems to be the best adapted to the Allegheny and Appalachian region. Some areas experience frost damage, so if in doubt, it is wise to ask the advice of your County Agent or an experienced grower.

Most growers are interested in a diversified planting. Planting 75 percent of your land in pines and 25 percent in spruce and fir has worked satisfactory for most people.

WHEN AND HOW TO PLANT

From past experience we have learned that early Spring is the best time to plant. As soon as the frost leaves the ground and danger of any other heavy freezes are past one may begin planting. This period is usually around the first of April, with yearly and local variations. In fall planting, if in doubt, consult an experienced grower, or your county agent. The planting period is usually from September 20 to the end of October. The following is a chart with distances and the number of trees required per acre.

5 x 5'	1742 Trees
4 x 4'	2722 Trees
5 x 6'	1452 Trees
6 x 6'	1210 Trees

The smaller spacings are satisfactory for Spruce and Fir plantings and the 5 x 5' or 5 x 6' spacings for the pines. The 5 x 6' spacing appears to be ideal for pines if one intends to now, if not the 5 x 5' will prove satisfactory.

On small or hilly plantings the hand method will work best. To make your rows straight space stakes at intervals. Each planter uses a bucket with the roots of the trees covered with muddy water. The holes are opened with a maddock and the tree planted very firmly by using the heel of a shoe. One may should be able to plant about 1000 trees per day by using this method.

On large plantings, where the site is suitable, the use of a planting machine is much faster and more economical. A crew of 3 or 4 men can plant 8,000 to 10,000 trees per day. Planting machines can be contracted to do the work for about \$15.00 per thousand trees. The contractor should be contacted some time in advance so as to assure you of getting your trees planted when you want.

CARE OF YOUR TREES

Where grass and weeds are not too dense and thick mowing is not necessary. Where grass is so thick as to shut out light and air it is desirable to mow with a power driven mower for the first 2 or 3 years.

Brush and undesirable hardwoods must not be allowed in plantations as they will seriously hinder the amount of trees to be eventually cut. They can sometimes be eliminated by power methodis, otherwise a brush axe or hand scissors with good leverage will work well. Paint the stumps with brush killer so that they will not resprout. In the case of insect or disease damage contact your local county or extension university agent. They will be able to tell you what insect you have and control measures. Fire is also a hazard. Make roads and firebreaks that are kept mowed or disked.

SHEARING OR PRUNING

Shearing develops a solid, extra heavy branched and bushy tree that brings a premium price. Shearing is usually started in about the fourth year, and is done before the new, tender growth starts to get tough and woody. In Pennsylvania this time is about June 10 to July 10 for pines; spruces and firs may be sheared during July or August.

Hedge shears with blades of 8-10' are most commonly used. One must first keep in mind to trim the tree in the shape of a cone, starting at the top. Shear only the new growth unless some radical change is needed. The top or terminal shoot is first cut back to 10-12", making a slanting cut so that the tree will not become double topped. The laterals of the terminal shoot are cut about 2-3" shorter than the terminal itself. The rest of the tree is sheared keeping in mind the cone shape. Treat each tree as an individual! If in doubt contact your county agent as to time and place of shearing demonstrations.

GETTING YOUR TREES INTO HOMES

The best way of getting buyers, if you are new, is to run advertisements in large city newspapers. September is a good month. Require a deposit on each order to be deducted from the last truck load of trees. Sell for cash or certified check if the buyer is unknown to you. If you have the opportunity you might try to retail some trees. This will bring a much higher price per tree.

TERMS

No order can be accepted for less than 50 trees, unless otherwise noted in this list. Fifty of one size and kind at the 100 rate, 500 at the 1000 rate. Transportation charges are to be paid by the customer (except on Special Offers), F.O.B. our shipping point. Please do no remit for shipping charges as cost cannot be estimated. Our liability ceases when trees are delivered to carrier. Claims for errors, shortages, etc., must be made within five days after receipt of shipment to receive consideration.

QUANTITY ORDERS—5% discount on orders having combined species of 20,000 or more. Special rates on 50,000 or more.

Orders may be booked with one-fourth cash with order, balance before shipment or shipped C.O.D. Minimum order—\$5.00.

Pennsylvania residents must add 4 percent sales tax to *ornamental* stock that is not to be resold. If you plan to resell or grow on for resale file an exemption certificate with us. (Pennsylvania residents add the above tax to our Special offers, Junior ornamentals, Flowering shrubs and Shade trees only)

PICK-UP ORDERS—Notify us 3 days in advance. Orders accepted subject to prior sale of stock, crop injury or loss from any cause beyond our control.

FLICKINGERS' NURSERY

WORKING HOURS

Our nursery will be open week-days from 7:00 A.M. to 10:00 P.M. during the Spring shipping season. Open other hours by appointment. Our season begins approximately March 15 and extends to May 15. After shipping season our office is open 8:00 A.M. to 5:00 P.M.

LOCATION



We will appreciate it if you will give us the names and addresses of friends interested in good nursery stock. Thank you.

Name

St. & No.

City & State

Name

St. & No.

City & State

Name

St. & No.

City & State

FLICKINGERS' NURSERY

Sagamore, Pa.

Order Blank

PRINT YOUR NAME

YOUR ADDRESS

SHIP TO
(If Different Than Above)

100

Total Amt. Enclosed

Balance Due

Members of:

Pennsylvania Nurserymen's Association

Pennsylvania Christmas Tree Growers' Association

**New Jersey Farm Forestry and
Christmas Tree Growers' Association**

**Indiana County Christmas Tree
Growers' Association**

American Rose Society

APRIL

First the blue and then the shower;
Bursting bud and smiling flower;
Brooks set free with tinkling ring;
Birds too full of song to sing;
Crisp old leaves astir with pride,
Where the timid violets hide.—
All things ready with a will,—
April's coming up the hill.

He that planteth a tree is the servant of God,
He provideth a kindness for many generations,
And faces that he hath not seen shall bless him.

FLICKINGER'S NURSERY

SAGAMORE, PA.

GROWERS OF QUALITY
EVERGREEN SEEDLINGS

TURE

PENALTY FOR PRIVATE
PAYMENT OF POSTAGE
100

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